

Message Text

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64

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 DODE-00 CIAE-00 PM-04

INR-07 L-03 ACDA-05 NSAE-00 PA-01 SS-15 PRS-01 SP-02

USIA-06 TRSE-00 SAJ-01 /065 R

DRAFTED BY COM/BIC/OED/SIPS/J.T.HARDISTY

APPROVED BY EB/OCA/CM/BEBYRON

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COM/BIC/OED/SIPS/SSLEON

COM/BIC/OED/OBOD/R.E.COHEN

STATE/EUR/RPM/E.REHFELD(INFO)

DOD/OSD/ISA/J.MILLER (INFO)

----- 124862

P 161953Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY THE HAGUE PRIORITY

INFO USMISSION NATO PRIORITY

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: BEXP, NL, BE, GE, UK

SUBJECT: PRODUCT OPPORTUNITY - NATO INFRASTRUCTURE REQMT -

--- NETHERLANDS - MOBILE WAR HQT AFCENT

REF: THE HAGUE 3374

1. QUOTE THE COLLINS RADIO GROUP OF ROCKWELL INT'L, HEREBY
GIVES FIRM NOTICE OF ITS INTEREST IN SECURING TENDER
DOCUMENTS FOR THE ABOVE-REFERENCED PROJECT AND REQUEST THE
RIGHT TO TENDER FOR AND EXECUTE THE PROJECT THROUGH ANY
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WHOLLY OWNED COLLINS SUBSIDIARY OF ROCKWELL INTERNATIONAL

AS MAY BE NOMINATED FOR THE PURPOSES MENTIONED.

2. QUESTIONNAIRE AND ANSWERS ARE:

WE ARE CAPABLE OF ACTING AS MAIN CONTRACTOR FOR THE PROJECT
AS DESCRIBED:

WE HAVE THE NECESSARY TECHNICAL AND ECONOMIC CAPACITY
(MACHINERY, EQUIPMENT, LABOUR AND FINANCIAL MEANS) TO
FURNISH THE REQUIRED MATERIAL AND SERVICES WITHIN THE GIVEN
APPROXIMATE PERIOD OF PERFORMANCE.

WE ARE CAPABLE OF HANDLING, WITHOUT ASSISTANCE, ANY
DOCUMENT WRITTEN IN THE ENGLISH LANGUAGE.

OUR ANTICIPATED SUBCONTRACTORS FOR THE MAJOR ITEMS ARE:

GENERATORS: A.D. STRUVER, GERMANY: DALE ELECTRIC, U.K.

SHELTERS: FOKKER/VFW, GERMANY/HOLLAND

--- PETER BAUER, GERMANY, PIAGGIO,

--- ITALY: AIRTECH, U.K.

INSTALLATION: COLLINS RADIO GROUP.

RADIO RELAY EQPT: COLLINS RADIO GROUP.

HF RADIO EQPT: COLLINS RADIO GROUP.

VHF RADIO EQPT: MARCONI, U.K.

MULTIPLEX EQPT: COLLINS RADIO GROUP.

TELETYPE AND TAPE HANDLING EQPT: SIEMENS, GERMANY,

--- OLIVETTI, ITALY.

TELEPHONE EQPT: COLLINS RADIO GROUP: S E L,

--- GERMANY: PLESSEY, U.K.

DURING THE LAST TEN YEARS WE HAVE HANDLED THE FOLLOWING
SIMILAR PROJECTS AND/OR FURNISHED COMPARABLE SUPPLIES:

DESCRIPTION	AMOUNT/APPROX/	CONTRACTING AUTHORITY
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1. AFSOUTH INTERIM U.S. DLS 865K SHAPE

TARE, 48 LINE STORE/

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FORWARD MSGE SWITCH

2. DCS STANDARD RADIO U.S. DLS 2.3 MEG USAECOM, FT.
(M/W) MONMOUTH, USA

3. INTEGRATED HF NAVAL U.S. DLS 22 MEG IMPERIAL
COMM. SYSTEM IRANIAN NAVY

4. MICROWAVE TELECOM U.S. DLS 6.5 MEG CPI, MICRO-SYSTEM WAVE INC.

5. INTEGRATED COMM. U.S. DLS 3.0 MEG COAST GUARD, SYSTEM MINISTRY OF
--- INTERIOR
--- KINGDOM OF
--- SAUDI ARABIA

THE LISTING OF ANTICIPATED SUBCONTRACTORS IN NO WAY

IMPLIES ANY AGREEMENT, EXISTING OR CONTEMPLATED, AMONG THE PARTIES. COMPANIES LISTED ARE THOSE THAT HAVE IN THE PAST BEEN SOLICITED BY COLLINS FOR THE TYPES OF MATERIALS INDICATED UNQUOTE.

3. ABOVE FIRM IS ON THE NATO ICB LIST AND IS FINANCIALLY AND TECHNICALLY ELIGIBLE TO BID ON MAJOR NATO PROCUREMENTS. FIRM HAS AT LEAST SECRET LEVEL STORAGE AND FACILITY CLEARANCES. SISCO

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Message Attributes

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Draft Date: 16 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE220372
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Document Unique ID: 00
Drafter: BIC/OED/SIPS/J.T.HARDISTY
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Margaret P. Grafeld
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06 JUL 2006

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Subject: PRODUCT OPPORTUNITY - NATO INFRASTRUCTURE REQMT - --- NETHERLANDS - MOBILE WAR HQT AFCENT
TAGS: BEXP, NL, BE, GC, UK
To: THE HAGUE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006